



JOB DESCRIPTION – Director of Procurement
Location: US Remote

Date: December 21st, 2021

Department Description
<p>Cambium Networks designs and markets a range of advanced OFDM and MIMO based point to point and point to multi point Ethernet radios/RF solutions in both unlicensed and licensed bands. Customers include tier 2 and 3 telephony operators, wireless internet service providers, enterprises such as utilities, and federal, state, and local governments. Cambium’s supply chain consists of OEM, ODM and EMS solutions while fulfillment takes place through regional distribution centers via channel partners to the end customer.</p> <p>The primary objective of the Supply Operations team is to ensure that the Cambium Networks supply chain is focused on supporting the needs of the business; through the timely delivery of high quality and cost-effective products from a competitive supply base while adhering to global Trade Compliance requirements. Positioning inventory throughout the supply chain while ensuring excess and obsolescence is minimized is a core objective.</p>
Scope of Responsibilities & Position Expectations
<p>This role will be responsible for a team of people that will own and manage the strategic suppliers and purchasing that ensures revenue and drives improved gross margin for the company. This includes the following activities:</p> <ul style="list-style-type: none"> • Discover profitable suppliers and initiate business and organization partnerships. • Negotiate with external vendors to secure advantageous terms. • Approve the ordering of necessary goods and services. • Finalize purchase details of orders and deliveries. • Examine and test existing contracts and create new ones. • Track and report key functional metrics to reduce expenses and improve effectiveness. • Collaborate with key persons to ensure clarity of the specifications and expectations of the company. • Foresee alterations in the comparative negotiating ability of suppliers and clients. • Expect unfavorable events through analysis of data and prepare control strategies. • Perform risk management for supply contracts and agreements. • Control spend and build a culture of long-term saving on procurement costs with commodity strategies. • Bring procurement best practices and implementation into the business.



- Drive and protect delivery of products, components to meet revenue, inventory, and cost targets.
- Manage a team of people.

Knowledge/ Skill Requirement**Essential Qualifications:**

- Bachelor's degree in business or engineering. Minimum 7 years of experience in global procurement functions with at least 3 years of supervisory experience.
- Skilled and proven Contract/price negotiator and relationship with electronic components and electronic manufacturers.
- Skilled and proven T&C's negotiator.
- Experience in managing people & commodities in a global environment.
- Good interpersonal skills.
- Strong Financial background.
- Organized.
- Solid foundation in procurement & supplier management best practice.
- Ability to develop, establish and train on processes.
- Average to above average Microsoft office suite skills and Netsuite.
- Bottom line thinker.