



Wireless That Just Works



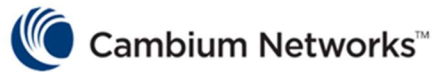
Cambium Networks

JOB DESCRIPTION – Channel Operations Coordinator

Location: Rolling Meadows (Hybrid)

Date: October 27th, 2021

Department Description
Global Channel is responsible for partner programs and initiatives, channel operations, partner engagement and account management.
Scope of Responsibilities & Position Expectations
<ul style="list-style-type: none"> • Review deal registrations, communicate with local sales and partners when necessary for any deal related need. • Partner applications and Specialty program review and approvals, communicating with potential partners and local sales team, onboarding new partners, providing system access. • Assist with channel data management and coordination of new partner accounts with our vendor ModelN. • Provide reports on partner data, including partner accounts and deal registration. • Assist with updating program guidelines and documentation for partners. • Assist with maintaining the partner portal, including uploading, updating, and setting permissions. • Assist with questions from the field and partners on channel-related tasks. • Assist with the rebate reconciliation process for global accounts. • Manage the partner certificate process. • Help monitor the partner inbox, resolve issues, or delegate tasks. • Participate in channel events if needed. • Other tasks, as required.
Knowledge/ Skill Requirement
<ul style="list-style-type: none"> • Bachelor’s degree in business or related field • Detail-orientated and organized



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- Ability to work in a fast-paced environment with multiple ongoing responsibilities.
- Strong, clear, and concise communication skills.
- Ability to work in a global company, with many internal and external customers.
- Position is in Rolling Meadows, IL office with flexibility to work remote.