



**JOB DESCRIPTION – Jr. Sales Operations Analyst    Location: Rolling Meadows, IL**

Date: March 4<sup>th</sup>, 2021

<p><b>Department Description</b></p>
<p>Sales Operations works to grow Cambium Networks businesses by efficiently aligning sales resources and Cambium product solutions with customer needs through business processes, systems, and tools.</p>
<p><b>Scope of Responsibilities &amp; Position Expectations</b></p>
<p>We are looking for an Entry Level Sales Operations Analyst interested in learning and growing with Cambium Networks. Candidate should have strong interests and/or experience with:</p> <ul style="list-style-type: none"> <li>▪ Data Analysis / Business Analysis.</li> <li>▪ Analytic and Data Visualization Platforms (e.g. MS Power BI).</li> <li>▪ Business Systems and Processes.</li> <li>▪ Business Applications (CRM/Salesforce, ERP/NetSuite, Call Center/Five9s, email Automation/SalesLoft, other...).</li> <li>▪ Process Automation and Updating.</li> <li>▪ Sales, Sales Process and Management.</li> </ul>
<p><b>Knowledge/ Skill Requirement</b></p>
<ul style="list-style-type: none"> <li>▪ Personally driven to achieve and surpass goals, self-starter, commitment to quality.</li> <li>▪ Excellent computer skills and strong proficiency with MS Excel, MS PowerPoint, Database tools, Data Visualization tools, email, and online tools.</li> <li>▪ Financial Modeling, Analytics, and strong quantitative skills.</li> <li>▪ Strong written and oral communication skills.</li> <li>▪ Collaborative work style and commitment to get the job done.</li> <li>▪ Commitment to high professional ethical standards in a diverse workplace.</li> <li>▪ Previous Intern, Part-Time or Full-time Inside Sales or Sales experience a plus.</li> <li>▪ Previous experience with CRM and ERP systems (experience with NetSuite / Salesforce.com / Power BI a plus).</li> <li>▪ Strong interest in technology and Tech business. Previous Technology experience a plus.</li> </ul>